

Angela Fagerlin
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University of Michigan
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Education and Training

May 1995	BA, Hope College, Magna Cum Laude (psychology)
August 1997	MA, Kent State University (experimental psychology)
August 2000	Ph.D., Kent State University (experimental psychology)

Academic, Administrative and Clinical Appointments

Academic Appointments

Sept 1998-May 1999	Teaching Fellow, Kent State University
Jan 2000-Aug 2006	Research Investigator, University of Michigan
Sept 2006-present	Research Assistant Professor, University of Michigan
Jan 2005-present	Core faculty member, Robert Wood Johnson Clinical Scholar Program, University of Michigan Medical School.

Other Appointments

Aug 2000-present	Research Health Science Specialist, Ann Arbor VA HSR&D
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Research Interests

1. Studying factors that affect people's perception of risks.
2. Development and testing of decision aids.
3. Testing methods for improving risk communication.
4. Investigating the affect of numeracy skills on medical decision making.
5. Examining the role of living wills and surrogate decision making at the end of life.

Grants

Current

National Cancer Institute, "Identifying and Reducing Cognitive Biases Created by Decision Aids." PA Ubel, PI; A. Fagerlin, Co-investigator; \$1,739,000 (direct) 23% total effort (15% UM, 25% VA cost shared with VA MREP grant listed below). 2002-2007

National Institute of Aging, "Internet Interviewing on the HRS." RJ Willis, PI, A. Fagerlin, Co-investigator; \$675,000 (direct), 5% total effort (25% UM effort). 2002-2007

National Cancer Institute, "Risk Communication: A Tamoxifen prophylaxis decision aid". PA Ubel, PI, A. Fagerlin, Co-PI; \$761,190 (direct). Part of

Michigan Center for Health Communication Research Program Grant.
 32% total effort (60% UM, 25% VA, cost shared with VA MREP grant listed below). 2003-2008
 Veterans Affairs Merit Review Entry Program, “Testing a decision tool’s impact on veterans’ prostate cancer decisions”. A. Fagerlin, PI. (\$335,054). 80% effort (50% of which is cost shared to the NCI grants listed above). 2005-2008
 National Cancer Institute, “Adherence and the Economics of Colon Cancer Screening”. J. Inadomi, PI, A. Fagerlin, Co-investigator; \$1,529,601 (direct).
 Veterans Affairs, “Impact of a low literacy prostate cancer decision aid on decision making”. A. Fagerlin, PI. \$897,627 (direct)

Past

Michigan Department of Community Health, “Addressing the Informational Needs Of Men Newly Diagnosed With Prostate Cancer In Michigan: Development Of Novel Prostate Cancer Educational Interventions.” J Wei, PI; A. Fagerlin, Co-investigator; \$385,000 (direct). 2002-2004
 Michigan Department of Community Health “Evaluation of Prostate Cancer Decision Supports;” M. Holmes-Rovner, PI; A. Fagerlin, Co-investigator; \$82,751.00 (direct). 2001
 Life Sciences Values and Society Program, “Exploring physician misrepresentation of prognostic information to terminally ill patients.” A Fagerlin, PI; \$11,279 (direct). 2001
 National Cancer Institute, “Determinants and outcomes of surgical treatment choices for early stage breast cancer: Is DCIS different than invasive disease.” S. Katz, PI, A. Fagerlin, Co-investigator; \$1,411,360 (direct). 2001-2005
 National Institute of Child Health and Human Development “Exploring Discrepancies Between Patient and Public Utility Ratings.” PA Ubel, PI, A Fagerlin, Co-investigator; \$1,455,041 (direct). 2001-2006

Honors and Awards

1993	Psi Chi
1994	Arthur John TerKeurst Psychology Scholarship, Hope College
1995	Phi Beta Kappa
1999	Kent State University Applied Psychology Center Outstanding Manuscript
2005	Best Paper by a Young Investigator, Society for Medical Decision Making
2006	APA Science Leadership Conference Invitee (extended to the 25 “best and brightest of the newest generation of psychological scientists”).

Memberships in Professional Societies

1995-2000	Midwestern Psychological Association
1995-current	American Psychological Association

1996-1999	Gerontological Society of America
1998-current	The Society for the Psychological Study of Social Issues
1999-current	American Psychological Society
1999-current	Society for Judgment and Decision Making
2001-current	Society for Medical Decision Making
	2002-current Publications Committee
	2002-2003 Editor Search Committee

Editorial Positions, Boards and Peer-Review Service

Ad hoc Reviewer of Manuscripts

Archives of Internal Medicine
Annals of Internal Medicine
Basic and Social Psychology
British Medical Journal
Hastings Center Report
Health Psychology
Journal of the American Medical Association
Journal of Behavioral Decision Making
Journal of General Internal Medicine
Journal of Health Communication
Journal of Urology
Medical Care
Medical Decision Making
Patient Education and Counseling
Psychology and Aging

Editorial Boards

Medical Decision Making

Ad hoc Reviewer of Grants

Agency for Healthcare Research and Quality
National Cancer Institute
National Science Foundation

Expert Panel

Member, Expert Panel: Literacy standards for judging quality in a decision aid. Subcommittee of the International Consensus on Standards for Developing and Evaluating Patient Decision Aids, Ottawa, 2003-2004.
Moderator, Numeracy and Health. National Cancer Institute, December 2005.

Teaching

1998-1999	Teaching Fellow, cognitive psychology
1998-1999	Teaching Fellow, psychological writing
2001	Instructor, introduction to the patient elective
2002	Guest lecturer, patient education (school of public health)
2002	UROP student mentor
2003	Instructor, introduction to the patient elective
2005-present	Core Faculty, Robert Wood Johnson Clinical Scholar Program

Consulting Positions

1995	Steelcase Inc., Grand Rapids MI
2000-2003	ADVANCE Project, University of California, Irvine

Committee, Organizational and Volunteer Services

1998-1999	Kent State University Graduate Student Senate
1999	Kent State University Graduate Student Senate Research Grant Committee
2002-present	Michigan Department of Community Health Prostate Cancer Action Committee

Extramural Invited Presentations

Extramural Invited Presentations

- 1/01 “Projection in surrogate decisions about life-sustaining medical treatments” The Center for Ethics and Humanities In the Life Sciences, Michigan State University, East Lansing, MI.
- 10/04 “Risky Feelings: Why 6% doesn’t always feel like 6%.” Northwestern University, Chicago, IL.
- 1/05 “Pulling the plug on living wills: How living wills have failed to live up to their mandate.” Edward F. Mielke Lecture Series in Biomedical Ethics, Lawrence University, Appleton, WI.
- 6/05 “Pulling the plug on living wills: How living wills have failed to live up to their mandate.” St. Joseph Mercy Hospital, Ypsilanti, MI.

Other Presentations

- 6/93 VandenBrink, B.J. & Fagerlin, A. The effects of expectancies, outcomes, and self-efficacy on persistence. Poster presented at the annual meeting of the American Psychological Society, Chicago, IL, 1993, June.
- 6/94 Fagerlin, A., Kasimatis, M., Rose, C., & Skoien, H. Effects of actual outcomes of a program on self-efficacy and subsequent motivation. Poster presented at the annual meeting of the American Psychological Society, Washington, DC.
- 8/95 VanderStoep, S.W., Pintrich, P.R., & Fagerlin, A. Disciplinary differences in self-regulated learning. Poster session presented at the meeting of the European

- Association for Research on Learning and Instruction, Nijmegen, The Netherlands.
- 8/96 VanderStoep, S.W., Fagerlin, A., & Pottebaum, M. What do students remember from introductory psychology? Poster presented at the annual meeting of the American Psychological Association, Toronto, Canada.
- 4/97 Fagerlin, A. Biases in estimating parents' preferences for life-sustaining medical treatment. Paper presented at Kent State University Graduate Student Senate Research Colloquium, Kent, OH.
- 5/97 Klepac, L.M., Munro, G., Fagerlin, A., Gready, R.M., Peterson, E.C. and Ditto, P.H. Biased assimilation and attitude polarization in reactions to the 1996 presidential debate. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- 5/97 Fagerlin, A., Danks, J.H., & Ditto, P.H., and Smucker, W.D. Estimating parent's preferences for life-sustaining treatment: The adult children's own wishes or the parent's wishes? Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- 8/97 Klepac, L.M., Fagerlin, A., Coppola, K.M., Bookwala, J., & Ditto, P.H. Relationship between death attitudes, perceived health, and life-support concerns. Poster presented at the annual meeting of the American Psychological Association, Chicago, IL.
- 6/98 Gready, R.M., Houts, R.M., Fagerlin, A., Ditto, P.H., Danks, J.H., Smucker, W.D. Gender differences in predicting life-sustaining medical treatments for elderly adults. Paper presented at the 9th International Conference on Personal relationships, Saratoga Springs, NY, June 1998.
- 6/98 Fagerlin, A., Ditto, P.H., Coppola, K.M., Danks, J.H., & Smucker, W.D. Self-based biases in surrogate medical decision-making. Poster presented at the meeting of the Society for the Psychological Study of Social Issues, Ann Arbor, MI.
- 9/98 Fagerlin, A., Danks, J.H., Ditto, P.H., Coppola, K.M., & Smucker, W.D. Can Adult Children Remember Their Parent's Preferences for Life-Sustaining Treatment? Paper presented at the meeting of the International Congress of Applied Psychology, San Francisco, CA.
- 9/98 Fagerlin, A., Danks, J.H., Ditto, P.H., Coppola, K.M., & Smucker, W.D. Can Adult Children Remember Their Parent's Preferences for Life-Sustaining Treatment? Paper presented at the meeting of the International Congress of Applied Psychology, San Francisco, CA.
- 11/98 Fagerlin, A., Danks, J.H., Ditto, P.H., Gupta, A., Smucker, W.D. Memory and transfer in medical decision-making. Poster presented at the meeting of the Psychonomics Society, Dallas, TX.
- 11/99 Fagerlin, A., Danks, J.H., Houts, R.M., Ditto, P.H., & Smucker, W.D. Use of Base Rate Information and Perceived Similarity in Surrogate Medical Decision-Making. Poster presented at the meeting of the Psychonomics Society, Los Angeles, CA.
- 11/00 Fagerlin, A., Danks, J.H., Ditto, P.H., & Smucker, W.D. Role of Base Rate Information and Individuating Information in Surrogate Medical Decision-Making. Poster presented at the meeting of the Psychonomics Society, New Orleans, LA, November 2000.

- 1/01 Munro, G.D., Hulsizer, M.R., Fagerlin, A. Molding the past: Biased assimilation of historical events. Poster presented at the meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- 5/01 Werner, R.M., Alexander, G.C., Fagerlin, A., Ubel, P.A. The "hassle factor": how physicians respond when third party payers decline reimbursement for important health care services. Poster presented at the meeting of the Society of General Internal Medicine, San Diego, CA.
- 5/01 Alexander, G.C., Werner, R.M., Fagerlin, A., Ubel, P.A. Gaming the system - Public preferences that doctors play? Poster presented at the meeting of the Society of General Internal Medicine, San Diego, CA.
- 10/01 Fagerlin, A., Jacobson, J., Ditto, P.H., Danks, J.H., Smucker, W.D. Stability of life-sustaining treatment preferences following hospitalization. Paper presented at the meeting of the Society of Medical Decision Making, San Diego, CA.
- 11/01 Fagerlin, A., Wang, C., Ubel, P.A. The role of vivid statistical information and patient testimonials in medical decision making. Poster presented at the meeting of the Society of Judgment and Decision Making, Orlando, CA.
- 5/02 Underwood, W., DeMonner, S., Ubel, P., Fagerlin, A., Wei, J. Decreasing racial disparity in the use of active therapy for localized prostate cancer between 1992 and 1998. Poster presented at the meeting of American Urological Association, Orlando, FL.
- 9/02 Fagerlin, A. What prostate cancer patients need to know. Paper presented at the meeting of the Michigan Cancer Consortium, Ann Arbor, MI.
- 10/02 Riis, J., Loewenstein, G., Fagerlin, A., & Ubel P.A. They say life is good but are they really happy? The use of palm pilots to assess the daily experience of dialysis patients. Poster presented at the meeting of the Society for Medical Decision Making, Baltimore, MD.
- 10/02 Fagerlin, A., Wang, C., Ubel, P.A. Counteracting the impact of anecdotal information with vivid statistical information. Poster presented at the meeting of the Society for Medical Decision Making, Baltimore, MD.
- 10/02 Fagerlin, A., Rovner, D., Jentoft, C., Wei, J.T., & Holmes-Rovner, M. How good are decision support tools for prostate cancer? Poster presented at the meeting of the Society for Medical Decision Making, Baltimore, MD.
- 5/03 Katz, S.J., Lantz, P.M., Fagerlin, A., Janz, N.K., Salem, B.O., & Schwartz, K.L. Shared decision-making and receipt of mastectomy for women with early stage breast cancer: Doctor knows best? Vancouver, British Columbia.
- 6/03 Symon, Z., Symon, R., Dunn, R., Sandler, H., Fagerlin, A., Underwood, W., Hayman, J., Sanda, M. Health-related quality of life (HRQOL) expectations for contemporary prostate cancer treatments. Poster presented at the meeting of the American Society of Clinical Oncology, Chicago IL.
- 9/03 Wei, J.T., Dunn, R., Hembroff, L., McGee, H., Fagerlin, A., Sanda, M., Duff, J., Schwartz, S., Wimberley, R., King, L., Taylor, K., Tiwari, A., Parzuchowski, J., Holmes-Rovner, M., & Demers, R. Survey of men newly diagnosed with localized prostate cancer: Implications for patient education. Paper presented at the Centers for Disease Control, Atlanta, GA.
- 9/03 Fagerlin, A., Rovner, D., Stableford, S., Wei, J.T., Jentoft, C., & Holmes-Rovner, M. Patient education materials for Prostate Cancer: A Content and Quality Review. Paper presented at the Centers for Disease Control, Atlanta, GA.

- 9/03 Velarde, M. J., Wei, J. T., Holmes-Rovner, M., Fagerlin, A., Rovner, D., Ohene-Frempong, J., Stableford, S., Underwood, W., Tiwari, A., Wimberley, R., Demers, R. Addressing the Informational Needs of Men Newly Diagnosed With Prostate Cancer in Michigan: Development of Novel Prostate Cancer Educational Interventions. MCC Annual Meeting, Detroit, MI.
- 10/03 Fagerlin, A. Enough: The failure of the living will. Paper presented at the American Society of Bioethics and Humanities/Canadian Bioethics Society, Montreal, Quebec.
- 10/03 Amsterlaw, J., Zikmund-Fisher, B.J., Fagerlin, A., Ubel, P.A. Can fear of complications lead to bad decisions? Poster to be presented at the Society for Medical Decision Making, Chicago IL.
- 10/03 Zikmund-Fisher, B.J., Fagerlin, A., Ubel, P.A. Losing the last 25 pounds is worth more than the first: Risk reductions are perceived in relative, not absolute, terms. Poster presented at the Society for Medical Decision Making, Chicago IL.
- 10/03 Zikmund-Fisher, B.J., Fagerlin, A., Ubel, P.A. Evaluability biases: Why presenting patients with treatment options one at a time versus together can lead to preference reversals. Paper presented at the Society for Medical Decision Making, Chicago IL.
- 10/03 Fagerlin, A., Lantz, P., Janz, N., Salem, B., & Katz, S.J. Are Breast Cancer Patients Involved Decision Makers? Paper presented at the Society for Medical Decision Making, Chicago IL.
- 10/03 Fagerlin, A., Zikmund-Fisher, B.J., & Ubel, P.A. Does communicating the lifetime risk of cancer create unjustifiable optimism? Paper presented at the Society for Medical Decision Making, Chicago IL.
- 10/03 Fagerlin, A., Zikmund-Fisher, B.J., Ubel, P.A., & Smith, D. Measuring numeracy when people hate math tests. Paper presented at the Society for Medical Decision Making, Chicago IL.
- 11/03 Zikmund-Fisher, B.J., Fagerlin, A., & Ubel, P.A., Evaluability issues affect patients' preferences for doctors, but are physicians any better? Poster presented at the Society for Judgment and Decision Making, Vancouver, BC.
- 11/03 Fagerlin, A., Zikmund-Fisher, B.J., & Ubel, P.A. Get it out of me: The role of context in omission and action biases. Poster presented at the Society for Judgment and Decision Making, Vancouver, BC.
- 1/04 Fagerlin, A., Zikmund-Fisher, B.J., & Ubel, P.A. I have cancer, treat me even if it kills me. Poster presented at the Society for Personality and Social Psychology, Austin TX.
- 6/04 Katz, S.J., Lantz, P.M., Janz, N.K., Fagerlin, A., Salem, B., Lakhani, I., Morrow, M.
Shared decision making and surgical treatment for breast cancer. Paper presented at the annual meeting of the American Society of Clinical Oncology, New Orleans, Louisiana.
- 6/04 Lantz, P.M., Janz, N.K., Fagerlin, A., Mujahid, M., Salem, B., Katz, S.J. Surgical treatment satisfaction among women with breast cancer. Paper presented at the annual meeting of the American Society of Clinical Oncology, New Orleans, Louisiana.
- 6/04 Morrow, M., Lantz, P., Janz, N., Fagerlin, A., Mujahid, M., Katz, S. Patterns and

- Correlates of Breast Reconstruction: Results of a Population Based Study. Paper presented at the annual meeting of the American Society of Clinical Oncology, New Orleans, Louisiana.
- 6/04 Janz, N.K., Mujahid, M., Lantz, P.M., Fagerlin, A., Salem, B.O., Katz, S.J. Quality of life in women with breast cancer. Paper presented at the annual meeting of the American Society of Clinical Oncology, New Orleans, Louisiana.
- 10/04 Pond H, Fagerlin A, Goldstein C, Smith D, Loewenstein G, Ubel P. The happiness gap: A matter of context? Poster presented at the Society for Medical Decision Making, Atlanta, GA.
- 10/04 Zikmund-Fisher B, Fagerlin A, Ubel P. Viewers of survival graphs often ignore time axis labels, biasing perceptions of treatment effectiveness. Paper presented at the Society for Medical Decision Making, Atlanta, GA.
- 10/04 Zikmund-Fisher B, Roberts T, Fagerlin A, Derry H, Ubel P. Highlighting “additional risk” yields more consistent interpretations of side effect risk communications. Paper presented at the Society for Medical Decision Making, Atlanta, GA.
- 10/04 Fagerlin A, Jankovic A, Langa K, Weir D, Willis R, Fisher G, Ubel P. Health and math don’t mix: Difficulty interpreting numerical information in health contexts. Poster presented at the Society for Medical Decision Making, Atlanta, GA.
- 10/04 Fagerlin A, Zikmund-Fisher B, Ubel P. “If I’m better than you, then I’m ok”: Comparative information biases beliefs about risk prevention strategies. Paper presented at the Society for Medical Decision Making, Atlanta, GA.
- 11/04 Fagerlin, A., Lantz, P., Janz, N., Salem, B., & Katz, S.J. Are women’s risk perceptions of breast cancer recurrence accurate and does it matter?. Poster presented at the Society for Judgment and Decision Making, Minneapolis, MN.
- 11/04 Sarr B, Zikmund-Fisher BJ, Fagerlin A, Ubel PA. "I'll choose for you, you choose for me": Proxy effects, anticipatory emotions, and medical treatment decisions. Poster presented to the Society for Judgment and Decision Making, Minneapolis, MN, November 21, 2004.
- 5/05 Morrow, M., Katz, S.J., Lantz, P.M., Janz, N.K., Fagerlin, A., Schwartz, K., Liu, L., Deapen, D., Salem, B., Lakhani, I. Surgeon perspectives on local therapy for breast cancer. Paper presented at the annual meeting of the American Society of Clinical Oncology (ASCO), Orlando, Florida.
- 6/05 Fagerlin, A., Derry, H.A., Zikmund-Fisher, B.J., Smith, D.M., Sarr, B., & Ubel, P.A. What does order have to do with: The role of risk/benefit order in shaping risk perception. Paper presented at the International Conference of Shared Decision Making, Ottawa, Canada.
- 10/05 Fagerlin, A, Nair, V, Zikmund-Fisher, B.J., Smith, D.M., & Ubel, P.A. Using Fractional Factorial Designs to Untangle the Effects of Patient Decision Aids. Poster presented at the Society for Medical Decision Making, San Francisco, CA, October 24, 2005.
- 10/05 Greene, S.M., Ubel, P.A., McClure, J.B., Johnson, K.E., Zikmund-Fisher, B.J., Derry, H.A., Stark, A., Claud, S.L., Fagerlin, A. Translating research into practice? Unforeseen hurdles in the implementation of decision aid research project in a healthcare setting. Poster presented at the Society for Medical Decision Making, San Francisco, CA, October 24, 2005.

- 10/05 Zikmund-Fisher, B.J., Fagerlin, A., Ubel, P.A. Lightning may not strike twice, but my cancer will: The special status of cancer recurrence risk. Paper presented at the Society for Medical Decision Making, San Francisco, CA, October 24, 2005.
- 10/05 Fagerlin, A., Zikmund-Fisher, B.J., Kulpa, J.J., Hawley, S.T., Shah, P., Couper, M., Ubel, P.A. People's preferences for graphical ways of presenting risk/benefit information. Paper presented at the Society for Medical Decision Making, San Francisco, CA, October 24, 2005.
- 10/05 Hawley, S.T., Lantz, P., Salem, B., Fagerlin, A., Janz, N., Steven Katz, S. Patient and surgeon correlates of shared decision making for surgical breast cancer treatment. Paper presented at the Society for Medical Decision Making, San Francisco, CA, October 24, 2005.
- 10/05 Zikmund-Fisher, B.J., Fagerlin, A., Ubel, P.A. Asymmetric perceptions of the consequences of increasing versus decreasing risky behavior. Paper presented at the Society for Medical Decision Making, San Francisco, CA, October 24, 2005.
- 10/05 Kulpa, J.J., Zikmund-Fisher, B.J., Fagerlin, A., Ubel, P.A. Give me colostomy or give me death: Attempting to improve internal consistency of treatment choice. Paper presented at the Society for Medical Decision Making, San Francisco, CA, October 24, 2005.
- 10/05 Jankovic, A., Ubel, P.A., Smith, D.M., Fagerlin, A. Do TTO elicitation work over the phone? Paper presented at the Society for Medical Decision Making, San Francisco, CA, October 24, 2005.
- 11/05 Zikmund-Fisher, B.J., Sarr, B., Fagerlin, A., Ubel, P.A. Giving advice to others reduces omission biases in treatment decision making. Poster presented at the annual meeting of the Society of Judgment and Decision Making, Toronto, Canada.
- 11/05 Fagerlin, A., Zikmund-Fisher, B.J., Kulpa, J., Shah, P., Hawley, S.T., Couper, M., Ubel, P.A. Not all risk graphics are equally graphic: Differences in comprehension across graph types. Poster presented at the annual meeting of the Society of Judgment and Decision Making, Toronto, Canada.
- 6/06 Hawley, S.T., Lantz, P., Salem, B., Fagerlin, A., Janz, N.K., Katz, S.J. Patient and surgeon correlates of shared decision making for surgical breast cancer treatment. Paper presented at the annual meeting of the American Society of Clinical Oncology (ASCO), Atlanta, Georgia.
- 10/06 Fagerlin A, Smith DM, Zikmund-Fisher BJ, Derry HA, Jankovic A, Pitsch RK, McClure JB, Greene SM, Stark A, Ubel PA. Decision aid design decisions had significant impact on patients' knowledge, risk perceptions, and behavior. Oral presentation to the Society for Medical Decision Making, Cambridge, MA. (Plenary Abstract Session)
- 10/06 Zikmund-Fisher BJ, Fagerlin A, Ubel PA. Enhancing temporal consistency in perceptions of treatment effectiveness: comparing mortality and survival graphs. Oral presentation to the Society for Medical Decision Making, Cambridge, MA,
- 10/06 Zikmund-Fisher BJ, Fagerlin A, Ubel PA. Adding qualitative labels to test results can create diagnostic momentum: When clarifying the answer may confuse the issue. Oral presentation to the Society for Medical Decision Making, Cambridge, MA,

- 12/06 Fagerlin, A. Making numbers matter: Testing methods to communicate medical risks to patients. American Psychological Association's Science Leadership Conference, Washington D.C. (the 25 "best and brightest of the new generation of psychological scientists" were invited to present at this conference)
- 1/07 Dillard, A. J., Ubel, P. A., Smith, D. M., Zikmund-Fisher, B. J., Derry, H. A., McClure, J., Greene, S., & Fagerlin, A. Affective and Behavioral Consequences of Comparative Risk Perceptions of Breast Cancer. Poster to be presented at the Society for Personality and Social Psychology's 8th Annual Meeting, Memphis, TN.
- 2/07 Keeton K, Fagerlin A, Zikmund-Fisher BJ, Ubel PA, Fenner DE. Predicting parity as a prerequisite for cesarean delivery on maternal request: Does a woman know how many children she will have? Poster to be presented to the Society for Maternal-Fetal Medicine, San Francisco, CA, February 8, 2007.

Bibliography

Peer-Reviewed Publications

1. VanderStoep SW, Pintrich PR & Fagerlin A. Disciplinary differences in self-regulated learning in college students. Contemporary Educational Psychology. 21: 345-362, 1996.
2. VanderStoep SW, Fagerlin A, Feenstra JS. What do students remember from introductory psychology? Teaching of Psychology. 27: 89-92, 2000.
3. Smucker WD, Houts R, Danks JH, Ditto PH, Fagerlin A, Coppola KM. Modal preferences predict elderly patients' life-sustaining treatment choices as well as patients' chosen surrogates. Med Dec Mkg. 20: 271-280, 2000.
4. Fagerlin A, Ditto PH, Danks JH, Houts RM, & Smucker WD Projection in surrogate decisions about life-sustaining medical treatments. Health Psychology. 20: 166-175, 2001.
5. Ditto PH, Danks JH, Smucker WD, Bookwala J, Coppola KM, Dresser R, Fagerlin A, Gready RM, Houts R, Lockhart LK, & Zyzanski S. Advance directives as acts of communication: A randomized, controlled trial. Archives of Internal Medicine. 161(3): 421-430, 2001.
6. Bookwala J, Coppola K, Fagerlin A, Ditto P H, Danks J H, & Smucker W. Gender differences in preferences for life-sustaining treatments and end-of-life values. Death Studies, 25, 127-149, 2001.
7. Lockhart LK, Bookwala J, Fagerlin A, Coppola KM, Ditto PH, Danks JH, & Smucker WD. Older adults' attitudes toward death: Links to perceptions of health and concerns about end-of-life issues. Omega. 43: 331-347, 2001.
8. Munro GD, Ditto PH, Klepac Lockhart L, Fagerlin A, Gready RM, Peterson EC. Biased assimilation of political arguments: Evaluating the 1996 Presidential Debate. Basic and Applied Social Psychology. 24(1): 15-26, 2002.
9. Werner RM, Alexander GC, Fagerlin A, & Ubel PA. The "hassle factor": What motivates physicians to manipulate reimbursement rules? Archives of Internal Medicine. 162(101): 1134-1139, 2002.

10. Fagerlin A, Ditto PH, Hawkins NA, Schneider CE, & Smucker W. The use of advance directives in end-of-life decision making: Problems and possibilities. American Behavioral Scientist. 46: 268-283, 2002.
11. Alexander GC, Werner RM, Fagerlin A, & Ubel PA Support for physician deception of insurance companies among a sample of Philadelphia residents. Annals of Internal Medicine, 138: 472-475, 2003.
12. Baron J, Asch DA, Fagerlin A, Jepson C, Loewenstein G, Riis J, Stineman MG, Ubel PA. Effect of Assessment Method on the Discrepancy between Judgements of Health Disorders People Have and Do Not Have: A Web Study. Medical Decision Making. 23(5): 422-434, 2003.
13. Ditto PH, Smucker WD, Danks JH, Jacobson JA, Houts RM, Fagerlin A, Coppola KM, & Gready RM. The stability of older adults' preferences for life-sustaining medical treatment. Health Psychology. 22(6): 605-615, 2003.
14. Zikmund-Fisher BJ, Fagerlin A, Ubel PA. "Is 28% good or bad?": Evaluability and preference reversals in health care decisions. Medical Decision Making. 24(2): 142-148, 2004.
15. McMahon L, & Fagerlin A. Reflections from the population: Survey methods. Journal of Clinical Gastroenterology. 38 (4): 307-308, 2004
16. Fagerlin A, Rovner D, Stableford S, Wei JT, Jentoft C, Holmes-Rovner M. Patient education materials for Prostate Cancer: A Content and Quality Review. Annals of Internal Medicine. 140 (9): 721-728, 2004.
17. Underwood W, DeMonner S, Ubel PA, Fagerlin A, Sanda MG, & Wei JT. Changing racial disparities in the treatment of localized/regional prostate cancer. Journal of Urology. 171 (4): 1504-1507, 2004.
18. Fagerlin A, Schneider CE. "Enough: The Failure of the Living Will". The Hastings Center Report. 34(2): 30-42, 2004.
19. Hulsizer MR, Munro GD, Fagerlin A, & Taylor SP. Molding the past: Biased assimilation of historical information. Journal of Applied Social Psychology. 34 (5): 1048-1074, 2004.
20. Werner RM, Alexander, GC, Fagerlin A, Ubel PA. Lying to insurance companies: The desire to deceive among physicians and the public. The American Journal of Bioethics. 4(4):53-59, 2004.
21. Riis J, Loewenstein G, Baron J, Jepson C, Fagerlin A, Ubel PA. Ignorance of hedonic adaptation to hemo-dialysis: A study using ecological momentary assessment. Journal of Experimental Psychology: General. 134 (1): 3-9, 2005.
22. Katz, SJ, Lantz, PM, Janz, NK, Fagerlin A, Schwartz, K, Liu, L, Deapen, D, Salem, B, Lakhani, I & Morrow, M. Patterns and Correlates of Local Therapy for Women with Ductal Carcinoma In Situ. Journal of Clinical Oncology, 2005;23(13):3001-3007.
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